



the results company



SOLUTION BRIEF | Non-Profit

# Rapid Application Development for Non-Profit Organizations *Bridging Gaps with Microsoft Power Platform*

When off-the-shelf software only meets part of your needs, but building a custom application is too costly and time consuming, the Microsoft Power Platform bridges that all-important gap. It combines Microsoft Power Apps, Power Automate, and Power BI into a low-code, rapid application development environment that HSO can put into action to build apps, automate workflows, and extend any software solution you already use.

**The result:** Exactly what you need to accelerate your vision to fulfill your mission—in days, not months, and at a lower cost than traditional software development.

### **A Platform and Partner that Help You Help the People You Serve**

The constant challenge to running a non-profit organization is operating on a tight budget with a small staff—while continuing to deliver on your promises to the people you serve. And since no two non-profits are alike, requirements can vary greatly. One powerful way to tackle your challenges is to take advantage of technology...quickly and cost-effectively. The right solution ensures your ability to be better at what you do without breaking the bank—and the right partner puts that solution into action.

In the business of empowering non-profits for 30+ years, HSO is 100 percent focused on the Microsoft platform as the foundation of our solutions for non-profit organizations. Our experts have decades of experience working with non-profits, supported by strong technical expertise. They have helped non-profits of all sizes, including global NGOs, membership organizations, and local organizations, to dramatically improve the management of critical processes to get the most out of every dollar and resource—without compromising on service.

## Case In Point: Lifeworks

### **Mobile Document Uploader for SharePoint and Dynamics 365 CRM**

Each year, LifeWorks provides a pathway to self-sufficiency for more than 4,000 youth and families facing life's most difficult challenges, including homelessness, trauma, and abuse. Each LifeWorks staff member was using a different method for uploading sensitive client information to Microsoft Dynamics 365 CRM. Their processes, while HIPAA-compliant, were cumbersome and not mobile-friendly, and some staff members were using non-HIPAA compliant mobile apps.

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Gold Cloud Platform  
Gold Cloud Business Applications  
Gold Cloud Customer Relationship Management  
Gold Enterprise Resource Planning  
Gold Application Development

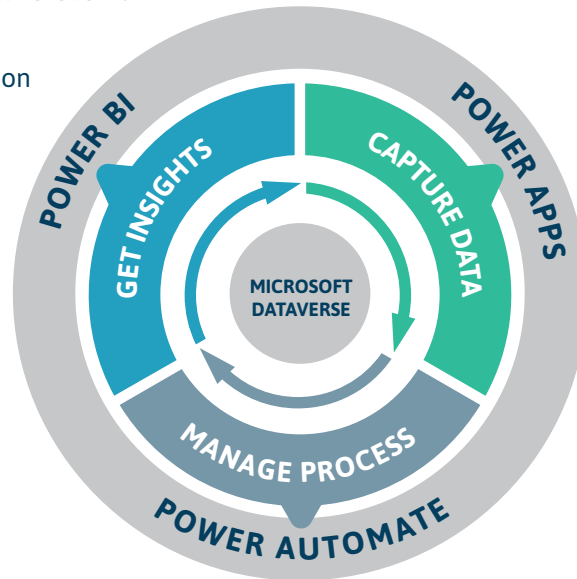
Whatever your goal or mission, HSO can put the Power Platform to work supporting the evolving business processes that ensure your ability to make it come to life:

- Deeper control and overview of financials, grants, cases, donors, and volunteers
- Improved decision making across the organization—regardless of where you operate—through better data management
- Improved program planning and budgeting
- Enhanced speed and timeliness in the supply chain
- Better use of resources
- Ensure security and ethics, even with money coming from multiple sources
- Tighter control over management of funds, grants, and donations in an integrated, secure, cloud application

### Why We Work with the Microsoft Power Platform

HSO's Microsoft experts have used the Power Platform to empower clients with a broad range of solutions, from mobile document uploaders and contract management to automated client reporting and mobile trade approval from Salesforce. With more than 200 out-of-the-box connectors and the ability to create custom connectors, the possibilities are endless.

- Improve productivity and efficiency with apps designed specifically for your business processes
- Enable collaboration by connecting to your data, wherever it is, with automated workflows
- Guide your users through processes to keep them on track and ensure data consistency
- Get a single source of truth across your organization with data standardized by Dataverse
- Have confidence in a solution backed by experts in Dynamics, Azure, and system implementation and integration



## Case In Point: Lifeworks

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Using the Microsoft Power Platform, HSO created a user-friendly, HIPAA-compliant solution that allows LifeWorks' staff to upload documents to Dynamics 365 from any mobile device. Staff members can now upload documents from any mobile device with a few simple clicks. LifeWorks has peace of mind knowing that a consistent, HIPAA-compliant process is being used to upload important documents to Dynamics 365.



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